



**Guam Solid Waste Authority  
Board of Director's Meeting  
Agenda**

Thursday, March 23, 2023, 1:00pm  
via video conference

- I. Call to order
- II. Roll Call
- III. Determination of Proof of Publication
- IV. Approval of Agenda Items
- V. Approval of Minutes
- VI. Reports
  - a. Management reports
    - i. Operational Update
    - ii. Financial Update
      - I. GSWA Board Resolution No. 2023-008 Relative to the Approval of Management's Deferment of GSWA's Equipment Replacement Fund in FY23
  - b. Legal Counsel's Report
  - c. Committee Reports
- VII. Unfinished Business
  - a. Ordot Post Closure Plan update
    - i. UFS Presentation on Rate Study
    - ii. Adoption of Updated Rate Model
      - I. GSWA Board Resolution No. 2023-007 Relative to the Approval of the Rate Model and Financial Plan and Petition to the PUC to Implement Revised Rates
  - b. Island Wide Trash Collection Initiative
  - c. Layon Cells 1 and 2 Closure
  - d. Rate Case with the Public Utilities Commission
- VIII. New Business
- IX. Communication and Correspondence
- X. Public Forum: members of the public to contact GSWA to be placed on the agenda if they wish to address the board.
- XI. Next meeting
- XII. Adjourn



2022 Statement of Income and Expenditures  
Year End Balance 12/31/21: \$ 2,171.01

<b>Income:</b>		
Fundraising	\$	1,717.00
Donations	\$	760.00
Dues	\$	2,280.00
Equipment	\$	659.39
<b>Expenses:</b>		
Operating Costs	\$	285.00
Supplies	\$	30.98
PayPal Fees	\$	47.59
Equipment	\$	3,097.21

Year End Balance 12/31/22: \$ 4,127.54  
Prepared by: Brenda Smith, Treasurer



**SENATOR SABINA FLORES PEREZ**  
Committee on Environment, Revenue and Taxation, Labor,  
Procurement, and Statistics, Research, and Planning

**PUBLIC HEARING**  
Thursday, March 23, 2023, at 11:00 a.m.  
Guam Congress Building, Public Hearing Room

11:00A.M.

**Bill No. 57-37 (COR) -Chris Barnett / Sabina Flores Perez / Therese M. Terlaje - AN ACT TO ADD A NEW §5425.3 TO PART A OF ARTICLE 9, CHAPTER 5 OF TITLE 5, GUAM CODE ANNOTATED, RELATIVE TO PROVIDING TEMPORARY EXPEDITED PROCUREMENT PROTEST PROCEDURES FOR ACQUISITIONS FUNDED WITH AMERICAN RESCUE PLAN ACT MONEYS ALLOTTED TO THE GOVERNMENT OF GUAM.**

Those interested in participating, please confirm your attendance by contacting the Office of Senator Sabina Flores Perez via email at [office@senatorperez.org](mailto:office@senatorperez.org) or via phone at (671) 989-2968, no later than March 20th, 2023, for further guidance.

Testimonies should be addressed to Senator Sabina Flores Perez, Chairperson, and will be accepted via hand delivery to our mailbox at the Guam Congress Building at 163 Chalan Santo Papa, Hagåtña, Guam 96910, or via email to [office@senatorperez.org](mailto:office@senatorperez.org), no later than 4pm March 24th, 2023. In compliance with the Americans with Disabilities Act, individuals requiring special accommodations or services should contact the Office of Senator Sabina Flores Perez at 989-2968. The hearing will broadcast on local television, GTA Channel 21, Docomo Channel 117 and stream online via Liheslaturan Guahan's live feed on YouTube. A recording of the hearing will be available online via Guam Legislature Media on YouTube after the hearing. We look forward to your participation!

**BERMAN LAW FIRM**

Suite 503, Bank of Guam Building  
111 Chalan Santo Papa  
Hagatna, Guam 96910  
Tel: (671) 477-2778  
Fax: (671) 477-4336

**IN THE SUPERIOR COURT OF GUAM**

**IN THE MATTER OF THE ESTATES**

**OF**  
**BERRIE G.J. STRAATMAN,**  
Deceased.

**BY**  
**FRANKIE T. PEREZ, JR.**  
Petitioner.

Superior Court of Guam Case No. **PR0233-22**

**NOTICE OF HEARING ON PETITION FOR LETTERS OF ADMINISTRATION WITH THE WILL ANNEXED AND PROBATE OF WILL**

**IN PERSON HEARING**

NOTICE IS HEREBY GIVEN that FRANKIE T. PEREZ, JR., has filed herein his petition praying for Petition Letters of Administration with the Will Annexed and Probate of Will, upon the Estate of Berrie G.J. Straatman, who is deceased, and that on **MARCH 23, 2023, at 9:30 a.m.**, of said day in the Courtroom of the Superior Court of Guam, Hagatna, said Petition is set for hearing and all persons interested are hereby notified to appear at the time and place set for said hearing and show cause, if any they have, why the Petition should not be granted. Reference is hereby made to the said Petition for further particulars.

Dated: January 18, 2023.

**DANIELLE T. ROSETE**  
Clerk of Court  
**/S/ PAULINE I. UNTALAN**  
Courtroom/Chamber Clerk

**LAW OFFICE OF SEATON M. WOODLEY, III**

P.O. Box 3522  
Hagåtña, Guam 96932 Tel: (671) 632-2405

Attorney for Plaintiff

**IN THE SUPERIOR COURT OF GUAM**

**RONALD DALE SCHAEFER,**  
Plaintiff,  
**vs.**  
**JANEPHER SANDINGAN SCHAEFER,**  
Defendant.

**DOMESTIC CASE No.: DM0412-22**

**SUMMONS**

To the above-named defendant:  
JANEPHER SANDINGAN SHAEFER  
3641 Metter Street  
Las Vegas, Nevada 89129

You are hereby summoned and required to file with this court and serve upon Seaton M. WOODLEY, III, Attorney at Law, attorney for the Plaintiff, whose address is P.O. Box 3522 Hagatna, Guam 96932, an answer to the Complaint which is herewith served upon you within 20 days of service. If you fail to do so, judgment by default will be taken against you for the relief demanded in the Complaint.

Dated: NOV 28, 2022

**/s/ PERRY T. GUERRERO II**  
DEPUTY CLERK

**FILIPINO COMMUNITY OF GUAM**  
**STATEMENT OF ACTIVITIES**  
**YEAR ENDED DECEMBER 31, 2021**

<b>REVENUES:</b>		
Donation from Entities/Individuals	\$	2,475.81
Membership Dues		450.00
Miscellaneous		345.00
		<u>\$ 3,270.81</u>
<b>EXPENDITURES:</b>		
Donations - Typhoon		20,012.50
Donations - Entities/Individuals		3,244.15
Independence Ball		3,916.66
Miscellaneous		<u>\$ 27,173.31</u>
Excess of Revenue & Expenses		<u><u>-\$ 23,902.50</u></u>

**STATEMENT OF FINANCIAL CONDITION**

<b>ASSETS:</b>		
General Fund	\$	9,235.77
Welfare Fund		189.51
Building Fund		3,924.21
Calamity Fund		<u>115,683.35</u>
<b>TOTAL ASSETS</b>		<u><u>\$ 129,032.84</u></u>
<b>LIABILITIES &amp; EQUITY</b>		<u><u>\$ 129,032.84</u></u>

**FILIPINO COMMUNITY OF GUAM**  
**STATEMENT OF ACTIVITIES**  
**YEAR ENDED DECEMBER 31, 2022**

<b>REVENUES:</b>		
Donation from Entities/Individuals	\$	2,600.00
Membership Dues		750.00
Anniversary Celebration		10,102.00
		<u>\$ 13,452.00</u>
<b>EXPENDITURES:</b>		
Anniversary Celebration	\$	9,265.38
Donations - Entities/Individuals		7,448.16
Independence Ball		2,298.28
Meetings and other Miscellaneous		<u>1,022.20</u>
		<u>\$ 20,034.02</u>
Excess of Revenue & Expenses		<u><u>-\$ 6,582.02</u></u>

**STATEMENT OF FINANCIAL CONDITION**

<b>ASSETS:</b>		
General Fund	\$	2,659.75
Welfare Fund		190.51
Building Fund		3,925.21
Calamity Fund		<u>115,675.35</u>
<b>TOTAL ASSETS</b>		<u><u>\$ 122,450.82</u></u>
<b>LIABILITIES &amp; EQUITY</b>		<u><u>\$ 122,450.82</u></u>



**Guam Solid Waste Authority Board of Directors Regular Meeting**  
**Thursday, March 23, 2023 – 1:00 PM (ChST)**

**Join Zoom Meeting**

Link: <https://zoom.us/j/9140408814?pwd=TjZ3U0dHSVd0ajlKRjBhcWFrc1ZlZz09>

Meeting ID: 914 040 8814 Passcode: 777546

The Guam Solid Waste Authority Board of Directors will have a board meeting March 23, 2023 at 1:00 PM. The meeting will be conducted via Zoom.

**Agenda:** I. Call to order; II. Roll Call; III. Determination of Proof of Publication; IV. Approval of Agenda Items; V. Approval of Minutes; VI. Reports a. Management Reports i. Operational Update ii. Financial Update I. GSWA Board Resolution No. 2023-008 Relative to the Approval of Management's Deferment of GSWA's Equipment Replacement Fund in FY23 b. Legal Counsel's Report c. Committee Reports; VII. Unfinished Business a. Ordot Post Closure Plan Update i. UFS Presentation on Rate Study ii. Adoption of Updated Rate Model I. GSWA Board Resolution No. 2023-007 Relative to the Approval of the Rate Model and Financial Plan and Petition to the PUC to Implement Revised Rates b. Island Wide Trash Collection Initiative c. Layon Cells 1 and 2 Closure d. Rate Case with the Public Utilities Commission; VIII. New Business; IX. Communication and Correspondence; X. Public Forum: members of the public to contact GSWA to be placed on the agenda if they wish to address the board.; XI. Next Meeting XII. Adjourn

Access live stream of the meeting on GSWA website: <https://www.guamsolidwasteauthority.com/>

For more information, please contact GSWA Admin at [admin@gswa.guam.gov](mailto:admin@gswa.guam.gov) or 671-646-3215. Persons needing telecommunication device for the Hearing/Speech Impaired (TDD) may contact 671-646-3111.

This advertisement was paid for by GSWA.



## DEPARTMENT OF ADMINISTRATION

DIPATTAMENTON ATMENESTRASION

DIRECTOR'S OFFICE

(Ufisinan Direktot)

Telephone: (671) 475-1101/1250

### SOLE SOURCE

Public Law 36-70, 5GCA §5214

### VENDOR:

Data Management Resources, LLC (DMR)

### DESCRIPTION:

GDPHSS-TMSIS-2023-001 WTL#1

PH/PRO PROGRAMING & TECHNICAL ACTIVIES RELATIVE TO THE ENHANCEMENT OF THE EXISTING PH/PRO-BHCFA MODULE AND RELATED PH/PRO SYSTEMS

### CONTRACT TERMS:

FY2023 - Completion September 30, 2023

### AMOUNT:

\$1,360,343.00

### THIS ADVERTISEMENT WAS PAID WITH LOCAL FUNDS BY:

DEPARTMENT OF PUBLIC HEALTH & SOCIAL SERVICES

Public Law 36-70

Sole Source awarded are posted on the Agency's website at [www.gsa.doa.guam.gov/invitation-for-bid](http://www.gsa.doa.guam.gov/invitation-for-bid)

/S/ CLAUDIA S. ACFALLE  
Chief Procurement Officer



LOURDES A. LEON GUERRERO  
Governor (Maga'haga)

JOSHUA F. TENORIO  
Lt. Governor (Sigundo Maga'lahi)



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XII. Adjourn

Access live stream of the meeting on GSWA website: <https://www.guamsolidwasteauthority.com/>

For more information, please contact GSWA Admin at [admin@gswa.guam.gov](mailto:admin@gswa.guam.gov) or 671-646-3215. Persons needing telecommunication device for the Hearing/Speech Impaired (TDD) may contact 671-646-3111.

This advertisement was paid for by GSWA.



## PUBLIC NOTICE ANNOUNCEMENT

The Guam Visitors Bureau will hold a Regular Meeting of the Board of Directors on **Thursday, March 23, 2023, at 1:30 p.m.** in GVB's main conference room and by Teleconference - via GoToMeeting. Anyone desiring to join the virtual meeting may enter the following link in a browser:

<https://www.gotomeet.me/GUAMVISITORSBUREAU/gvb-board-meeting>

Our live streaming events link for all Regular Board Meetings is available at the Bureau's website: <https://go.opengovguam.com/meetings/minutes/gvb>. This notice is provided 5 working days and 48 hours prior to the meeting. The Board of Directors herein notifies the public that it will discuss the following:

### AGENDA

- I. CALL TO ORDER
- II. ROLL CALL
- III. ACTION BY THE BOARD
  - A. Election of Officers - Resolution
  - B. Election of 12th Director - Resolution
- IV. CHAIRMAN'S REPORT
- V. MANAGEMENT'S REPORT
  - A. Management's Update
  - B. Management Review - Remaining plans for next fiscal year
  - C. External Audit Update
  - D. Finance Update
- VI. REPORT OF THE BOARD COMMITTEES  
Updates to the following committees:
  - A. EXECUTIVE COMMITTEE
  - B. ADMINISTRATION & GOVERNANCE
  - C. AIR SERVICE DEVELOPMENT
  - D. TAIWAN
  - E. JAPAN
  - F. KOREA
  - G. NORTH AMERICA, PACIFIC & PHILIPPINES
  - H. NEW MARKETS
    - I. DESTINATION MANAGEMENT / VISITOR SAFETY & SATISFACTION
  - J. CULTURAL HERITAGE, COMMUNITY OUTREACH & MEMBERSHIP
  - K. SPORTS & EVENTS
  - L. RESEARCH
- VII. NEW CORPORATION BUSINESS
  - A. Discussion on Annual Performance Review of Management
  - B. Enabling Legislation in the bylaws
  - C. Discussion on Legal Counsel Review
  - D. Executive Session
- VIII. ANNOUNCEMENTS  
Upcoming Board Meetings:
  - April 13, 2023, April 27, 2023
- IX. ADJOURNMENT

Information on individual committees is available at: <https://www.guamvisitorsbureau.com/> along with other Bureau meeting materials. Detailed materials, if applicable will be available on the website one day before the meeting. Please call 671-646-5278 if you require additional detail about any agenda item. Any individuals requiring special accommodations or information may contact GVB at 671-646-5278.

This advertisement was paid for by the Tourist Attraction Fund.



## CONTRACTORS LICENSE BOARD NOTICE: Work Session and Continuation of Regular Board Meeting

March 28, 2023 at 10:00 AM  
Contractors License Board Conference Room  
542 North Marine Corp Drive A. - Tamuning GU  
Zoom ID: 921 642 5619 Passcode: CLB

### WORK SESSION AGENDA

Topic: Review and discussion of document subject: JMI-Edison Administrative Complaint re: Aircraft Service International Group, Inc. dba Menzies Aviation, CLB Case No. 2021-09-04, OAG PCF No. 23-0026.

### REGULAR BOARD MEETING AGENDA Continuation from Meeting held on March 15, 2023

- I. Call to Order
- II. Roll Call
- III. Affirmation of the public notices.
- IV. Public Comments:
- V. Section Reports:
  1. Administrative Division - Maria Perez (Administrative Officer)
    - a. Revision of report on Contractors of Guam.
  2. Investigation Division - Nida Bailey (Investigator Supervisor)
    - a. Report on Case #2022-05-11 Franklin/Olympia Johnson vs. Paul Sablan - Requested documents from the AG's office.
    - b. Report on Case #2022-06-01 CLB vs. Fernando Belong - Proposed Action: To formally review, accept or deny submitted documents, and make decision on the case.
    - c. Review documents for Case #2021-09-04 JMI Edison vs. Menzies (ASIG) - Proposed Action: To formally make decision to resolve case based upon the opinion from the office of the Attorney General.
- VI. Executive Director's Report to the Board of Directors.
  1. Report on investigators completion of the OSHA 30 Hour Training Course in accordance with 29CFR1926.21
  2. Report on staff attendance at the Guam Zero Waste Working Group - Forum
  3. CLB in collaboration with the Guam Energy office to provide outreach for participation of their Guam Tropical Energy Code Workshop.
- VII. Old Business
  1. Review of updated Law Exam - Proposed action: To formally approve exam for the next step in testing procedure - implementation.
  2. Update: Test C11 - Demolition
- VIII. New Business
  1. Introduce format of testing to the board - Proposed Action: To formally approve that the Contractors License Board exams be modified and continue to follow this standard format of testing.
  2. Discussion regarding using google translate as the official translating tool for CLB exams. Proposed action: To formally approve that CLB officials use website <https://translate.google.com/> to translate exams into multiple languages.
- IX. Announcement
  1. Scheduled Regular Board Meeting for April 19, 2023 at 10:00 AM.
- X. Adjournment

Please visit [www.clb.guam.gov](http://www.clb.guam.gov) for access to live stream via YouTube. To attend our meeting virtually or for more information, please contact CLB Private Secretary GERALYNN T. STANLEY at [geralynn.stanley@clb.guam.gov](mailto:geralynn.stanley@clb.guam.gov) or (671) 647-2965. Persons needing a telecommunication device for the Hearing/Speech Impaired (TDD) may contact 475-8339. This advertisement was paid for by CLB Funds.



**GUAM SOLID WASTE AUTHORITY  
BOARD OF DIRECTORS' MEETING MINUTES  
Thursday, February 23, 2023  
1:04 pm – 1:56 pm  
Guam Solid Waste Authority Via Video Conference**

**I. Call to Order**

Chairman Gayle called the meeting to order for the Guam Solid Waste Authority (GSWA) Board of Directors' meeting at 1:04 pm.

**II. Roll Call**

**Board Members:**

Andrew Gayle	Chairman
Minakshi Hemlani	Vice Chairwoman
Peggy Denney	Secretary
Cora Montellano	Member

**Management & Staff:**

Irvin Slike	General Manager
Roman Perez	Assistant General Manager of Operations (Acting)
Katherine Kakigi	Comptroller
Alicia Fejeran	Chief of Administration
Ronalene Presto	Administrative Assistant

**Guests:**

Sandra Miller	Office of the Attorney General
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**III. Determination of Proof of Publication**

1st Publication with The Guam Daily Post on Thursday, February 16, 2023.

2nd Publication with The Guam Daily Post on Tuesday, February 21, 2023.

**IV. Approval of Agenda Items**

Vice Chairwoman Hemlani made a motion to approve the agenda prepared by Chairman Gayle. Secretary Denney seconded the motion. There was no further discussion. The motion passed unanimously.

**V. Approval of Minutes**

Vice Chairwoman Hemlani made a motion to approve the minutes from the meeting held on Thursday, January 12, 2023. Secretary Denney seconded the motion. There was no discussion, and the motion passed unanimously.

**VI. Reports**

**a. Management Reports**

**I. Operational Update**

General Manager Slike reported to the Board that the financial report showed \$54K more revenue than expenses. The re-negotiation on the agreement extension for the Layon operator mitigated the inflationary increases that the Receiver built in. He reported that the Hauler-Only transfer station operations has a greater increase due to a 6-7% inflation rate as well as a fuel adjustment. The tonnage going into the Hauler-Only transfer station is roughly the same as Layon, but costs



about \$100K more based on fuel and the cost increases on the contract. He also reported that there have been stormwater intrusion going into the open manhole which has been contributing to the increase in leachate at the Layon Landfill. The Landfill Operators are in the process of fixing this issue. The next big cost driver are the latest invoices around \$60K a month in charges for the Receiver, which is considerably more than the usual \$10-\$12K a month. Another big expense is the vehicle maintenance and labor; labor being predominantly the double shifts to service residents. Mr. Slike also proposed a contingency plan of a bi-weekly collection of solid waste to be able to operate more efficiently and cost-effectively while the agency awaits its new fleet. Comptroller Kakigi informed the Board that GSWA has decided to defer the equipment replacement fund for the year to fund all the costs that are under budgeted. However, GSWA will still be receiving 3 diesel trucks and is working on procuring 7 additional electric trucks that will be purchased with ARPA funds. Chairman Gayle requested that the action of deferment be memorialized and presented to the Board at the next meeting.

## **II. Financial Update**

Comptroller Kakigi reported to the Board that the operational fund balance shows a decrement due to the Ordot post closure fund balance. Commercial and residential revenue and tonnage continue on a positive track month to month. The GWA bio-solids continue to track a slight increase monthly.

Lastly, Ms. Kakigi presented the key indicators which indicate a decrease in days which is due to increased costs for labor, contractual employees, and vehicle maintenance. Contamination rate continues to increase with a current rate of 85%. Ms. Kakigi informed the Board that the Financial Audit for 2022 should be released next week and the FY2024 Budget will be presented next month.

### **b. Legal Counsel's Report**

Attorney Miller reported that she spoke with Attorney Heather Zona on the status of the Navy claim and was informed that that litigation has been put on hold to give the parties an opportunity to work on settlement; however, nothing has been finalized. As for procurement, the only pending document is the annual audit letter which the Office of the Attorney General will work on.

### **c. Committee Reports**

Chairman Gayle reported to the Board that there will be a presentation of the Zero Waste Master Plan next week Wednesday.

## **VII. Unfinished Business**

### **a. Ordot Post Closure Plan Update**

Chairman Gayle reported to the Board that there was supposed to be a joint report filed with the court, however the parties have requested for an extension on the filing deadline. The next court hearing is scheduled for March 21, 2023 at 9:30am. Mr. Slike is still pending a response by Miguel Bordallo, GWA General Manager, regarding the Sewer Rate Classification Evaluation for Ordot leachate.

### **b. Island Wide Trash Collection Initiative**

Chairman Gayle updated the Board that Mr. Slike is working on the procurement of electric trucks. Implementation of the IWC is pending GSWA fleet.

### **c. Layon Cells 1 and 2 Closure**



Mr. Slike updated the Board that the Tier 2 Gas Investigation has been completed. He will be getting the preliminary report on that towards the end of March to determine how much gas is being produced out of cells 1 and 2.

**d. Rate Case with the Public Utilities Commission**

Mr. Slike reported to the Board that the PUC is looking into a necessary rate increase if an island-wide increase is not implemented in 2024. The cost-increase will go toward properly funding the equipment replacement fund, post-closure care for Layon, and the cell and capping construction.

**VIII. New Business**

**a. GFT - GSWA Collective Bargaining Agreement**

Attorney Miller reported to the Board that she recommended that the arbitration provision in the collective bargaining agreement matches the language as seen in the Guam code.

**X. Communications and Correspondence**

No discussion

**XI. Public Forum: Members of the public to contact GSWA to be placed on the agenda if they wish to address the board.**

**XII. Next meeting**

The next meeting will be via video conference on Thursday, March 23, 2023, at 1:00 pm.

**XIII. Adjourn**

Secretary Denney made a motion to adjourn the meeting, and Board member Montellano seconded the motion. The motion passed unanimously, and the meeting adjourned at 1:56 pm.

**Operating Budget Revenues, Expenditures, Reserves  
As of February 28, 2023**

Unaudited

	Annual Budget Operations	Carryover ARPA	FY23 ARPA	Total Budget	Allocated Budget	ACTUALS	Variance	
<b>Revenues:</b>								
Commercial Fees (Large)	9,318,705		0	9,318,705	3,855,136	3,904,429	49,293	1.3%
Others - Government/Commercial Fees	788,267		0	788,267	326,105	424,109	98,005	30.1%
Residential Collection Fees, net 3% Bad Debt	7,881,596		0	7,881,596	3,260,605	3,350,609	90,004	2.8%
Host Community Fees	327,003		0	327,003	135,281	138,651	3,369	2.5%
Other Revenues	435,289		0	435,289	180,079	175,316	(4,763)	-2.6%
Interest Income	0		0	0	0	420	420	n/a
Prior Year Revenues	0		0	0	0.00	21,185	21,185	n/a
<b>Total revenues</b>	<b>18,750,860</b>	<b>0</b>	<b>0</b>	<b>18,750,860</b>	<b>7,757,205</b>	<b>8,014,718</b>	<b>257,512</b>	<b>3.32%</b>
ARPA Budget Allocation	0	9,008,811	3,000,000	12,008,811	1,583,493	1,583,493	0	0.00%
Transfer In - Recycling Revolving Fund	400,000			400,000	166,667	166,667	0	
<b>Total Revenues/Transfers In/ARPA Allocation</b>	<b>19,150,860</b>	<b>9,008,811</b>	<b>3,000,000</b>	<b>31,159,674</b>	<b>9,507,365</b>	<b>9,764,877</b>	<b>257,511</b>	<b>2.71%</b>
<b>Expenditures by Object:</b>								
Salaries and wages	3,436,316		0	3,436,316	1,250,877	1,250,877	0	0.0%
<b>Contractual services:</b>								
Layon Operator	1,800,000		2,000,000	3,800,000	1,612,500	1,604,557	(7,943)	-0.5%
Layon Monitoring	615,378	8,811	0	624,189	318,465	315,899	(2,566)	-0.8%
Harmon Hauler Station Operations	2,400,000		1,000,000	3,400,000	1,416,667	1,435,843	19,176	1.4%
Ordot Postclosure care	2,000,000		0	2,000,000	833,333	833,333	0	0.0%
Recycling Programs	864,807		0	864,807	415,267	382,071	(33,196)	-8.0%
GEPA Appropriation	202,992		0	202,992	0	0	0	n/a
Contractual Employees	1,100,000		0	1,100,000	630,239	644,383	14,144	2.2%
Vehicle Maintenance	1,346,564		0	1,346,564	561,068	566,916	5,848	1.0%
PUC/Rate Study Consultant/Legal Expenses/Ordot	213,300		0	213,300	121,625	121,625	0	0.0%
Others	272,918	1,080,000	0	1,352,918	113,716	123,636	9,921	8.7%
<b>Total contractual services:</b>	<b>10,815,959</b>	<b>1,088,811</b>	<b>3,000,000</b>	<b>14,904,770</b>	<b>6,022,880</b>	<b>6,028,263</b>	<b>5,383</b>	<b>0.1%</b>
Receiver	50,000		0	50,000	50,000	214,957	164,957	329.9%
Travel	24,000		0	24,000	14,485	14,485	0	n/a
Supplies	584,342		0	584,342	243,476	243,954	478	0.2%
Worker's compensation	3,500		0	3,500	0	0	0	n/a
Drug testing	1,500		0	1,500	1,257	1,257	0	0.0%
Equipment	34,034		0	34,034	29,034	29,034	0	0.0%
Utilities - power	102,053		0	102,053	42,522	36,337	(6,185)	-14.5%
Utilities - water	18,214		0	18,214	7,589	3,785	(3,804)	-50.1%
Communications	57,631		0	57,631	24,013	24,744	731	3.0%
Capital outlays	261,843	7,920,000	0	8,181,843	0	0	0	
Miscellaneous	236,842		0	236,842	98,684	117,843	19,159	19.4%
Reserves - Layon Landfill	200,000		0	200,000	83,333	83,335	2	n/a
Transfers to Host Community Fund	327,003		0	327,003	136,251	138,651	2,399	1.8%
Transfer out to General Fund (Debt Service), Cell 3 E	2,997,625		0	2,997,625	1,249,010	1,269,021	20,010	1.6%
Other Expenditures	4,848,588	7,920,000	0	12,768,587	1,929,655	1,962,445	32,790	1.7%
<b>TOTAL EXPENDITURES:</b>	<b>19,150,860</b>	<b>9,008,811</b>	<b>3,000,000</b>	<b>31,159,674</b>	<b>9,253,412</b>	<b>9,456,543</b>	<b>203,130</b>	<b>2.2%</b>
Excess (deficiency) of revenues over (under expenditures)						<b>308,334</b>		
Less: Carry Over Encumbrances/Expenditures:	1,594,349				163,210	163,210		
						<b>145,124</b>		
<b>Summary of Carry over Encumbrances:</b>								
	<b>Total Encumbrance</b>	<b>Payments</b>	<b>Balance</b>					
Capital Equipment	1,445,192	115,192	1,330,000					
Layon Monitoring	66,271	33,135	33,136					
Other Contractual	82,886	14,882	68,004					
Note:	1,594,349	163,210	1,431,139					

This report is based on preliminary month end numbers and is subject to change based on DOA updates and accounting adjustments.

ARPA Funds revenues are allocated based on when they are expended.

Carry over encumbrances such as contracts and purchase orders funded by prior year receipts but expended this fiscal year.

Bad debt expense was based on FY2022 write off approximately 3% of Residential Revenues.

Public Law 36-107 allocated to GEPA \$202,992 to fund duties and responsibilities related to the closure, monitoring and opening of the island's landfill.

P.L. 36-107 allocated \$18,750,860 to fund GSWA's budget.

P.L. 36-115 allocated \$400,000 to from the Recycling Revolving Fund to GSWA to fund the Residential Recycling Program and is a continuing appropriation.

**GUAM SOLID WASTE AUTHORITY FUNDS**

**FUND BALANCE as of February 28, 2023**

*Unaudited*

	Operational Fund	Ordot Post Closure Fund	Total
Projected Fund Balance, September 30, 2022, <i>(unaudited)</i>	6,572,651	3,617,798	10,190,449
<i>Add: Revenues/Other Sources:</i>	9,764,877	833,655	10,598,532
<i>Less: Expenditures/Reserves:</i>	9,456,543	1,013,272	10,469,815
<i>Carry Over Encumbrances</i>	163,210		163,210
<i>Net Operating Budget</i>	145,124	-179,617	-34,493
<i>Add back:</i>			
<i>Capital Outlay - Equipment Replacement reserves set asides</i>	0	0	0
<i>Layon Reserves</i>	83,335	0	83,335
<b>Total Net change in Fund Balance</b>	<b>228,459</b>	<b>-179,617</b>	<b>48,842</b>
Ending Fund Balance, February 28, 2023 <i>(unaudited)</i>	6,801,110	3,438,181	10,239,291

Solid Waste Operations Fund  
 Operating Balance Sheet  
 As of February 28, 2023 and September 30, 2022  
 (Unaudited)

	As of 28-Feb-23	As of 30-Sep-22	Change	% Change
<b>ASSETS</b>				
Cash and cash equivalents, unrestricted	5,382,009	5,991,669	-609,660	-10%
Cash and cash equivalents, restricted	4,336,705	4,737,594	-400,889	-8%
Receivables, net:				
Tipping Fees	3,248,153	3,316,064	-67,912	-2%
Due from other funds				
Due from component units				
Deposits and other assets				
Total assets	<u>12,966,866</u>	<u>14,045,327</u>	<u>-1,078,462</u>	<u>-8%</u>
<b>LIABILITIES AND FUND BALANCES (DEFICIT)</b>				
<b>Liabilities:</b>				
Accounts payable	0	0	0	
Accrued payroll and other	1,740,761	1,719,767	20,994	1%
Due to component units				
Due to other funds	938,637	2,135,111	-1,196,474	-56%
Deferred revenue			0	
Deposits and other liabilities	48,177		0	
Total liabilities	<u>2,727,575</u>	<u>3,854,878</u>	<u>-1,127,303</u>	<u>-29%</u>
<b>Fund balance (deficit):</b>				
Restricted, OPCC	3,438,181	3,617,798	-179,617	-5%
Committed	0	0	0	
Assigned	6,801,110	6,572,651	228,459	3%
Unassigned	0	0	0	
Total fund balance (deficit)	<u>10,239,291</u>	<u>10,190,449</u>	<u>48,842</u>	<u>0%</u>
Total liabilities and fund balances (deficit)	<u>12,966,866</u>	<u>14,045,327</u>	<u>-1,078,462</u>	<u>-8%</u>

Note:

This report is based on preliminary month end numbers and is subject to change based on DOA updates and accounting adjustments.

Operating Budget Revenues, Expenditures

As of February 28, 2023

Unaudited

	FY2023 Actuals to Date	FY2022 Actuals to Date	Variance	% Increase (Decrease)
<b>Revenues:</b>				
Commercial Fees (Large)	3,904,429	3,753,319	151,110	4.0%
Others - Government/Commercial Fees	424,109	420,650	3,459	0.8%
Residential Collection Fees (net 3%)	3,350,609	3,242,467	108,142	3.3%
Host Community Fees	138,651	135,064	3,587	2.7%
Other Revenues	175,316	210,014	-34,699	-16.5%
Interest Income	740	940	-200	-21.3%
Prior Year Revenues	21,185	0	21,185	n/a
<b>Total Revenues</b>	<b>8,015,038</b>	<b>7,762,454</b>	<b>252,584</b>	<b>3.3%</b>
ARPA Budget Allocation	1,583,493	745,497	837,996	112.4%
Transfers In- Reimb from Cell 3	0	850,194	-850,194	-100.0%
Transfers In - Recycling Revolving Fund	166,667	0	166,667	n/a
Total Other Resources/Transfers In	1,750,160	1,595,691	154,469	
<b>Total Revenues/Other Resources/Transfers In:</b>	<b>9,765,198</b>	<b>9,358,145</b>	<b>407,053</b>	<b>4.3%</b>
<b>Expenditures by Object:</b>				
Salaries and wages - regular	808,313	639,052	169,261	26.5%
Salaries and wages - overtime	120,425	73,588	46,837	63.6%
Salaries and wages - fringe benefits	322,140	269,149	52,991	19.7%
	1,250,877	981,789	269,088	27.4%
<b>Contractual services:</b>				
Layon Operations	1,604,557	1,576,301	28,256	1.8%
Layon Others	349,035	232,927	116,108	49.8%
Harmon Hauler Station Operations	1,435,843	1,322,904	112,939	8.5%
Ordot Postclosure care (OPCC)	1,013,272	833,333	179,939	21.6%
Recycling/Other Programs	382,071	441,915	-59,844	-13.5%
GEPA Appropriation	0	30,855	-30,855	n/a
Contractual Employees	644,383	554,776	89,607	16.2%
Vehicle Maintenance	566,916	379,237	187,679	49.5%
PUC/Legal Expenses	121,625	87,916	33,709	38.3%
Other Contractual	138,518	103,838	34,680	33.4%
<b>Total Contractual</b>	<b>6,256,218</b>	<b>5,564,002</b>	<b>692,219</b>	<b>12.4%</b>
Receiver	214,957	131,931	83,026	62.9%
Travel	14,485	2,137	12,348	577.8%
Supplies	243,954	173,412	70,542	40.7%
Worker's compensation	0	0	0	n/a
Drug testing	1,257	130	1,127	866.9%
Equipment	29,034	10,898	18,136	166.4%
Utilities - power	36,337	38,313	-1,976	-5.2%
Utilities - water	3,785	4,469	-684	-15.3%
Communications	24,744	21,188	3,556	16.8%
Capital outlays	115,192	0	115,192	n/a
Miscellaneous	117,843	164,606	-46,763	-28.4%
Reserves	0	0	0	n/a
Transfers to Host Community Fund	138,651	135,064	3,587	2.7%
Transfer out to General Fund (Debt Service), Cell 3 Expen	1,269,021	1,268,333	688	0.1%
Other Expenditures	1,994,302	1,818,552	175,753	9.7%
<b>TOTAL EXPENDITURES:</b>	<b>9,716,356</b>	<b>8,496,274</b>	<b>1,220,086</b>	<b>14.4%</b>
Excess (deficiency) of revenues over (under expenditures)	48,842	861,871	-813,029	-94.3%
Other financing sources (uses),				
Transfers in from other funds	0	0	0	
Transfers out to other funds	0	0	0	
Total other financing sources (uses), net	0	0	0	
Net Change in Fund Balance:	<b>48,842</b>	<b>861,871</b>	<b>-813,029</b>	<b>-94.3%</b>
Beginning Fund Balance, 09-30 (unaudited)	10,190,449	9,987,486	202,963	2.0%
Ending Fund Balance, February (unaudited)	10,239,291	10,849,357	-610,066	-5.6%

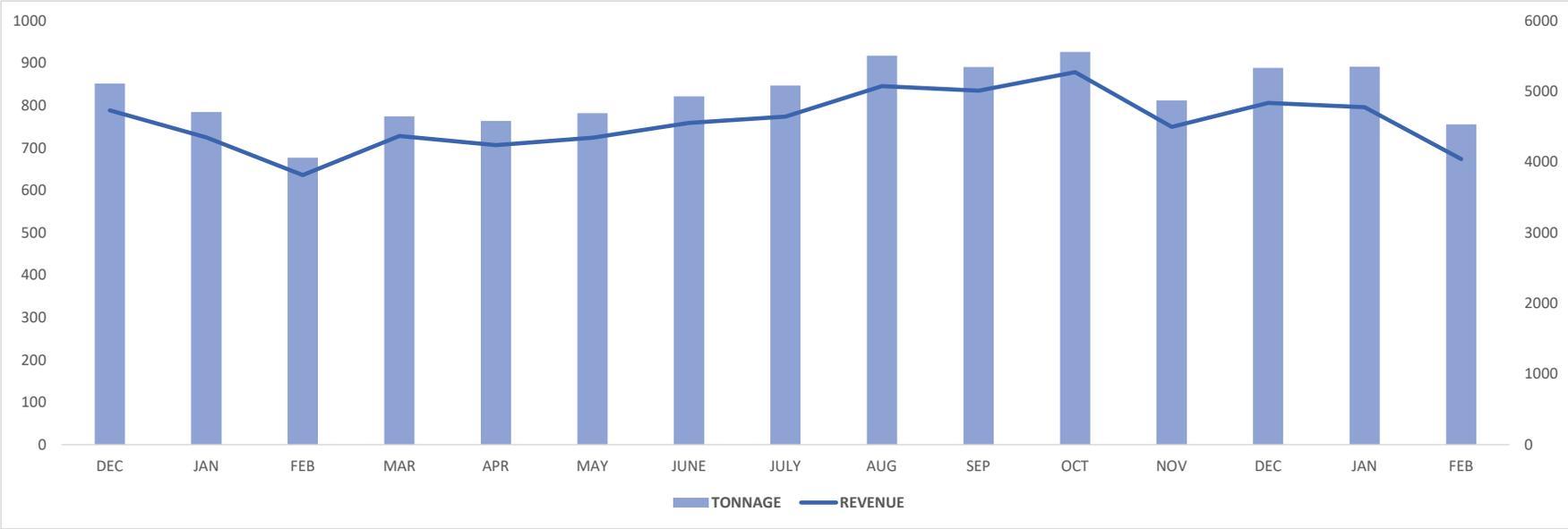
Note:

This report is based on preliminary month end numbers and is subject to change based on DOA updates and accounting adjustments.

**Commercial/Military Revenue & Tonnage**  
**Period November 2021 - February 2023**

**Fifteen (15) Months**

	DEC	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEP	OCT	NOV	DEC	JAN	FEB
TONNAGE	5,113	4,709	4,065	4,646	4,583	4,693	4,930	5,084	5,508	5,347	5,562	4,874	5,333	5,350	4,536
REVENUE	\$ 789	\$ 725	\$ 636	\$ 728	\$ 707	\$ 724	\$ 759	\$ 774	\$ 846	\$ 835	\$ 879	\$ 750	\$ 806	\$ 796	\$ 674

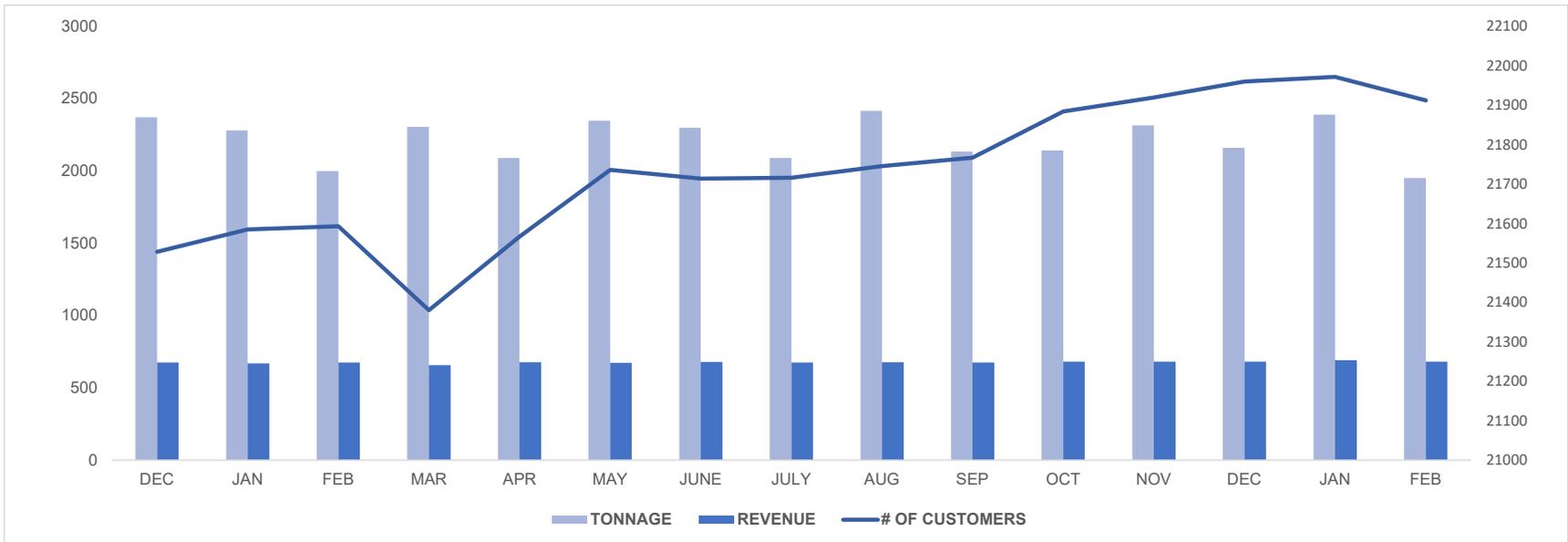


### Residential Revenue & Tonnage

November 2021 - February 2023

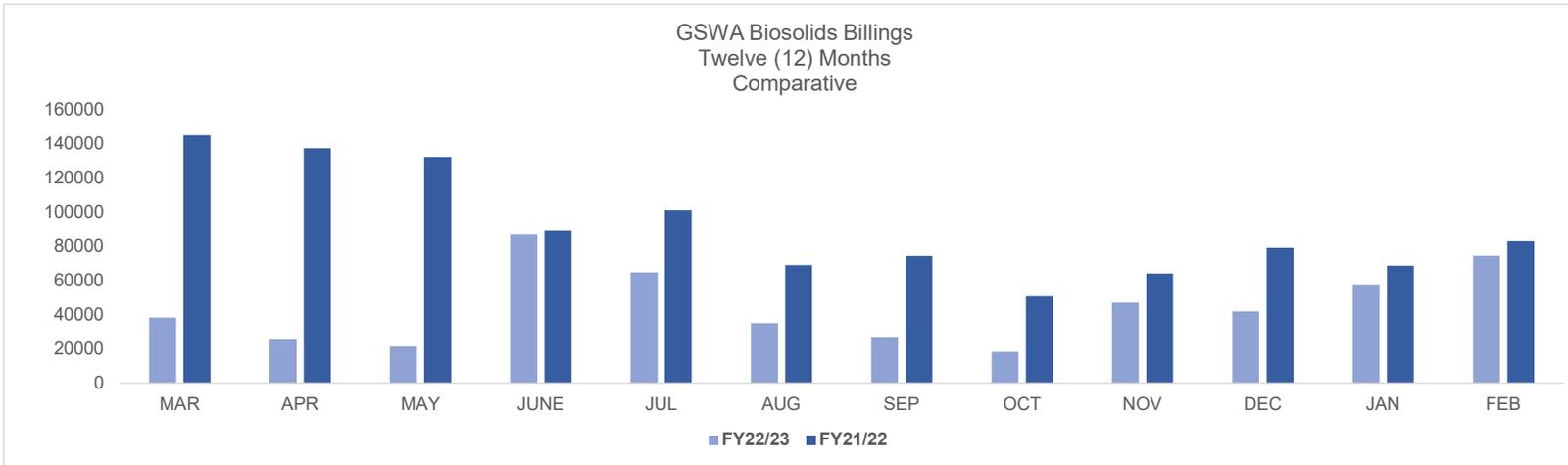
Fifteen (15) Months

	DEC	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEP	OCT	NOV	DEC	JAN	FEB
TONNAGE	2,370	2,281	1,998	2,304	2,088	2,347	2,297	2,089	2,414	2,133	2,141	2,314	2,160	2,389	1,951
REVENUE	\$ 674	\$ 668	\$ 674	\$ 657	\$ 676	\$ 673	\$ 678	\$ 674	\$ 677	\$ 675	\$ 681	\$ 680	\$ 681	\$ 690	\$ 681
# OF CUSTOMER	21,528	21,585	21,593	21,380	21,566	21,736	21,714	21,716	21,745	21,767	21,884	21,919	21,960	21,972	21,912



**Guam WaterWorks Authority Biosolids  
Billings Comparative  
Twelve (12) Months Comparative**

	MAR	APR	MAY	JUNE	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB
FY22/23	\$ 38,424	\$ 25,468	\$ 21,457	\$ 86,755	\$ 64,783	\$ 35,015	\$ 26,430	\$ 18,316	\$ 47,135	\$ 41,967	\$ 57,200	\$ 74,600
FY21/22	\$ 144,941	\$ 137,254	\$ 132,140	\$ 89,595	\$ 101,208	\$ 69,096	\$ 74,370	\$ 50,803	\$ 64,098	\$ 79,087	\$ 68,668	\$ 82,964



Stockpile of sludge in a temporary drying bed that will likely be disposed during this fiscal year estimated to be around \$340,000.

We are expecting a estimated decrease between 50% to 70% of the Northern District plant for the remainder of the fiscal year.

**KEY INDICATORS**  
**As of February 28, 2023**

Indicators	Target	Dec-22	Jan-23	Feb-23
Days in Cash	90	66.79	62.38	66.21
Collection Ratio				
* Month to Date	98%	97%	98%	101%
* Year to Date	98%	101%	100%	100%
Account Receivable Days	60	65.63	65.97	65.76
Account Payable Days	40 days	32	38	Pending
Residential Customers	21,691	21960	21972	21912
Trucks Procured/Purchased - FY2022	3	3	3	3
Trucks Procured/Purchased - FY2023	10	3	3	3
Plastic	5%	4%	5%	4%
Contamination Rate	25.0%	82%	85%	81%



# GUAM SOLID WASTE AUTHORITY

**LOURDES A. LEON GUERRERO**  
Governor of Guam

**JOSHUA F. TENORIO**  
Lt. Governor of Guam

**IRVIN L. SLIKE**  
General Manager



GSWA BOARD RESOLUTION NO 2023-007

**GSWA Board Resolution No. 2023-007**  
**RELATIVE TO APPROVING THE RATE MODEL AND FINANCIAL PLAN AND TO**  
**PETITION THE PUBLIC UTILITIES COMMISSION TO IMPLEMENT REVISED RATES**

**WHEREAS**, 10 GCA Chapter 51A §51A104 (4) authorizes GSWA to establish and modify from time to time, with the approval of the Public Utilities Commission (PUC), reasonable rates and charges for the collection, transportation, disposal, storage, recycling and processing of solid waste to recover the full cost of providing solid waste management services, and collect money from customers using such services. Similarly, the Authority shall establish and modify from time to time, with the approval of the PUC, reasonable rate and charges for servicing of debt obtained to undertake capital improvements to solid waste; and

**WHEREAS**, the Authority awarded a contract for Professional Solid Waste Management and Financial Consulting Services to Utility Financial Solutions, LLC (UFS); and

**WHEREAS**, UFS performed the studies, and submitted a presentation and report of the recommended Rate Model and Financial Plan to the GSWA Board of Directors on March 23, 2023 at its regular board meeting; and

**WHEREAS**, the updated Rate Model and Financial Plan would require rate adjustments in the FY2024 period; and

**THEREFORE, BE IT HEREBY RESOLVED** by the Board of Directors as the Governing Body of the Guam Solid Waste Authority approves and adopts the Rate Model and Financial Plan presented by UFS and authorizes the GSWA General Manager to petition the Public Utilities Commission to implement the revised rates as provided in Exhibit A.

Ayes: 4

Nays: 0

Absent: 1

Abstain: 0

Upon said roll call, the text of the foregoing was duly enacted as a Resolution of the Board of Guam Solid Waste Authority, Guam, on the 23<sup>rd</sup> day of March 2023.



# GUAM SOLID WASTE AUTHORITY

**LOURDES A. LEON GUERRERO**  
Governor of Guam

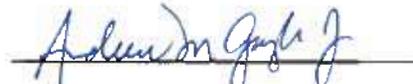
**JOSHUA F. TENORIO**  
Lt. Governor of Guam

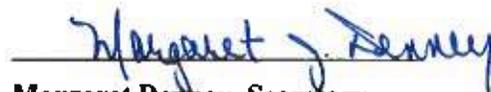
**IRVIN L. SLIKE**  
General Manager



GSWA BOARD RESOLUTION NO 2023-007

**GUAM SOLID WASTE AUTHORITY  
BOARD OF DIRECTORS**

  
**Andrew Gayle, Chairman**

  
**Margaret Demney, Secretary**

**ATTEST:  
ALICIA FEJERAN, CLERK**

**BY:** 



# GUAM SOLID WASTE AUTHORITY

**LOURDES A. LEON GUERRERO**  
Governor of Guam

**JOSHUA F. TENORIO**  
Lt. Governor of Guam

**IRVIN SLIKE**  
General Manager



GSWA Board Resolution 2023-008

**GSWA Board Resolution No. 2023-008**  
**AUTHORIZATION TO ALLOW GSWA MANAGEMENT TEAM TO DEFER THE**  
**EQUIPMENT REPLACEMENT FUNDING IN FY23 AND REALLOCATE THE FUNDING FOR**  
**GSWA OPERATIONS**

**WHEREAS**, the Guam Solid Waste Authority Management team presented a budget request appropriation in the amount of \$18,928,404 and in Public Law 36-107 the Guam Legislature only approved \$18,450,860 leaving GSWA with a budget shortfall of \$477,544; and,

**WHEREAS**, the Guam Solid Waste Authority Board of Directors approved the GSWA FY23 Budget passed on April 22, 2022; and,

**WHEREAS**, the Guam Solid Waste Authority is requesting for Board approval to defer the appropriated funding in the Equipment Replacement Account to cover some of its operational costs; and,

**WHEREAS**, GSWA management is requesting for this resolution to be effective immediately authorizing management to defer the appropriated funding in the equipment replacement account in the amount of \$580,635.00; and,

**WHEREAS**, it is the desire of the Guam Solid Waste Authority Management and the Board to ensure that GSWA is able to provide efficient trash disposal services for its paying customers; and,

**THEREFORE, BE IT HEREBY RESOLVED** that the Board of Guam Solid Waste Authority does hereby authorize its management team to take appropriate action to ensure that the GSWA operations is able to provide efficient disposal services for its paying customers; and,

**BE IT FURTHER RESOLVED** that the Board of Guam Solid Waste Authority does hereby authorize the management team to immediately defer the funding in the Equipment Replacement account as it sees fit to ensure efficient services are provided to the People of Guam.

Ayes: 4

Nays: 0

Absent: 1

Abstain: 0



# GUAM SOLID WASTE AUTHORITY



**LOURDES A. LEON GUERRERO**  
Governor of Guam

**JOSHUA F. TENORIO**  
Lt. Governor of Guam

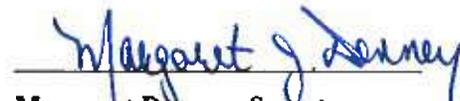
**IRVIN SLIKE**  
General Manager

GSWA Board Resolution 2023-008

Upon said roll call, the text of the foregoing was duly enacted as a Resolution of the Board of Guam Solid Waste Authority, Guam, on the 23<sup>rd</sup> day of March 2023.

**GUAM SOLID WASTE AUTHORITY  
BOARD OF DIRECTORS**

  
**Andrew Gayle, Chairman**

  
**Margaret Denney, Secretary**

**ATTEST:**

**ALICIA FEJERAN, CLERK**

BY: 

# Guam Solid Waste Authority Rate Analysis

Mark Beauchamp

President, Utility Financial Solutions, LLC

# Agenda

- Review Revenues and Expenses
- Rate Adjustments needed:
  - With and without island wide program
  - With and without Ordot expenses
- Objectives
  - Review Four Rate Case Options
    - All options show the same adjustments in 2024, due to the uncertainty of Ordot and Island Wide

# Base Assumptions

Fiscal Year	Avg Residential Growth	Inflation	Hauler Waste Station Increase	Government Tonnage Growth	Commercial Tonnage Growth	Landfill Cost Change	Fuel Cost increase
2024	0.45%	2.7%	7.0%	4.63%	4.63%	1.1%	4.2%
2025	0.45%	2.7%	7.0%	0.35%	0.35%	5.0%	4.1%
2026	0.45%	2.7%	7.0%	0.35%	0.35%	2.7%	1.2%
2027	0.45%	2.7%	7.0%	0.35%	0.35%	2.7%	1.2%
2028	0.45%	2.7%	7.0%	0.35%	0.35%	2.7%	1.2%

Base  
Case –

No  
Island  
Wide

With  
Ordot

Description	Projected 2024	Projected 2025	Projected 2026	Projected 2027	Projected 2028
<b>Operating Revenues:</b>					
Collection Sales					
Residential	\$ 8,161,935	\$ 8,198,663	\$ 8,235,557	\$ 8,272,617	\$ 8,309,844
Island Wide Collection	\$ -	\$ -	\$ -	\$ -	\$ -
Residential Transfer Station	415,819	417,690	417,690	417,690	417,690
Residential Uncollectable Accounts	(257,333)	(258,491)	(259,597)	(260,709)	(261,826)
Government	824,764	828,475	831,375	834,285	837,205
Commercial Haulers	9,750,161	9,794,037	9,828,316	9,862,715	9,897,235
Interest and Other Income (DSF)	25,452	25,567	77,625	108,273	139,157
Trash Tag Fees	2,947	2,960	2,973	2,987	3,000
Reactivation / Restoration	35,682	35,843	36,004	36,166	36,329
Miscellaneous - Reimbursement	400,000	400,000	400,000	400,000	400,000
Host Community Premium Surcharge	327,003	328,475	328,475	328,475	328,475
<b>Total Operating Revenues</b>	<b>\$ 19,686,430</b>	<b>\$ 19,773,219</b>	<b>\$ 19,898,418</b>	<b>\$ 20,002,497</b>	<b>\$ 20,107,107</b>
<b>Cash Outflows</b>					
Mandatory Expenditures					
Personnel Expense	4,197,380	4,323,301	4,453,000	4,586,590	4,724,188
Contractual Services	10,895,208	11,392,148	11,527,715	11,664,894	11,803,707
Travel	24,286	24,575	24,867	25,163	25,462
Supplies	591,655	598,696	605,820	613,029	620,324
Equipment	5,242	5,305	5,368	5,432	5,496
Utilities - power and water	180,015	182,157	184,325	186,518	188,738
Post Closure Care					
Ordot Post Closure	2,000,000	2,000,000	2,000,000	2,000,000	-
Cell new and closure expenses - Ordot	1,700,000	2,550,000	2,550,000	2,550,000	2,550,000
New Cell Adjustments	(1,700,000)				750,000
Other Expenditures					
Capital Outlays	680,635	680,635	680,635	680,635	680,635
Debt Service Payment	3,047,833	3,049,833	3,051,604	3,057,479	3,058,229
Host Community Premium Benefits	300,000	300,000	300,000	300,000	309,000
Miscellaneous	243,708	246,608	249,543	252,512	255,517
Drug Testing	1,000	1,000	1,000	1,000	1,000
<b>Total Operating Expenses</b>	<b>\$ 22,166,961</b>	<b>\$ 25,354,258</b>	<b>\$ 25,633,876</b>	<b>\$ 25,923,253</b>	<b>\$ 24,972,296</b>
<b>Net Change in Cash</b>	<b>\$ (2,480,532)</b>	<b>\$ (5,581,039)</b>	<b>\$ (5,735,459)</b>	<b>\$ (5,920,756)</b>	<b>\$ (4,865,189)</b>

# Island Wide Assumptions

Fiscal Year	Island Wide Residential Growth	Residential Transfer Station	Phase In Personel	Phase In Billing	Vehicle Maintenance - New Additional	Growth in per Residential Disposal	Increase in GHG Facilities Charge	Percent of New Residential to Transfer Station
2024	7,910	0.0%	0.0%	0.0%	5.0%	8.0%	18.0%	50.0%
2025	15,892	-100.0%	75.0%	50.0%	5.0%	8.0%	18.0%	50.0%
2026	15,964	0.0%	100.0%	100.0%	5.0%	8.0%	18.0%	50.0%
2027	16,035	0.0%	100.0%	100.0%	5.0%	8.0%	18.0%	50.0%
2028	16,108	0.0%	100.0%	100.0%	5.0%	8.0%	18.0%	50.0%

# Base Case – Island Wide With Ordot

Description	Projected 2024	Projected 2025	Projected 2026	Projected 2027	Projected 2028
<b>Operating Revenues:</b>					
Collection Sales					
Residential	\$ 8,161,935	\$ 8,198,663	\$ 8,235,557	\$ 8,272,617	\$ 8,309,844
Island Wide Collection	\$ 2,847,758	\$ 2,860,572	\$ 5,746,890	\$ 5,772,751	\$ 5,798,728
Residential Transfer Station	415,819	417,690	417,690	417,690	417,690
Residential Uncollectable Accounts	(342,765)	(344,308)	(432,004)	(433,892)	(435,788)
Government	824,764	828,475	831,375	834,285	837,205
Commercial Haulers	9,750,161	9,794,037	9,828,316	9,862,715	9,897,235
Interest and Other Income (DSF)	25,452	25,567	77,625	108,273	139,157
Trash Tag Fees	2,947	2,960	2,973	2,987	3,000
Reactivation / Restoration	35,682	35,843	35,843	35,843	35,843
Miscellaneous - Reimbursement	400,000	400,000	400,000	400,000	400,000
Host Community Premium Surcharge	327,003	328,475	328,475	328,475	328,475
<b>Total Operating Revenues</b>	<b>\$ 22,448,754</b>	<b>\$ 22,547,974</b>	<b>\$ 25,472,740</b>	<b>\$ 25,601,743</b>	<b>\$ 25,731,388</b>
<b>Cash Outflows</b>					
Mandatory Expenditures					
Personnel Expense	4,197,380	4,323,301	4,453,000	4,586,590	4,724,188
Contractual Services	10,895,208	11,392,148	11,527,715	11,664,894	11,803,707
Travel	24,286	24,575	24,867	25,163	25,462
Supplies	591,655	598,696	605,820	613,029	620,324
Equipment	5,242	5,305	5,368	5,432	5,496
Utilities - power and water	180,015	182,157	184,325	186,518	188,738
Post Closure Care					
Ordot Post Closure	-	-	-	-	-
Cell new and closure expenses - Ordot	1,700,000	2,550,000	2,550,000	2,550,000	2,550,000
New Cell Adjustments	(1,700,000)				750,000
Other Expenditures					
Capital Outlays	680,635	680,635	680,635	680,635	680,635
Debt Service Payment	3,047,833	3,049,833	3,051,604	3,057,479	3,058,229
Host Community Premium Benefits	300,000	300,000	300,000	300,000	309,000
Miscellaneous	243,708	246,608	249,543	252,512	255,517
Drug Testing	1,000	1,000	1,000	1,000	1,000
<b>Total Operating Expenses</b>	<b>\$ 20,820,397</b>	<b>\$ 24,415,580</b>	<b>\$ 24,710,248</b>	<b>\$ 25,009,720</b>	<b>\$ 26,071,489</b>
<b>Net Change in Cash</b>	<b>\$ 1,628,357</b>	<b>\$ (1,867,606)</b>	<b>\$ 762,491</b>	<b>\$ 592,022</b>	<b>\$ (340,101)</b>

# Base Case – No Rate Adjustments

Fiscal Year	Residential Rate	Commercial Rate (with Discount)	Government Rate	Projected Cash Balances	Recommended Minimum Cash
2024	\$ 30.00	\$ 156.00	\$ 171.60	\$ 712,063	\$ 3,723,403
2025	30.00	156.00	171.60	(4,868,976)	4,142,699
2026	30.00	156.00	171.60	(10,604,435)	4,180,165
2027	30.00	156.00	171.60	(16,525,191)	4,225,438
2028	30.00	156.00	171.60	(21,390,380)	4,613,295

# Base Case – Ordot Changes

*Additional \$2.0 million transfer (expense)*

Fiscal Year	Residential Rate	Commercial Rate (with Discount)	Government Rate	Projected Cash Balances	Recommended Minimum Cash
2024	\$ 30.00	\$ 156.00	\$ 171.60	\$ 2,712,063	\$ 3,476,827
2025	30.00	156.00	171.60	(868,976)	3,896,124
2026	30.00	156.00	171.60	(4,604,435)	3,933,589
2027	30.00	156.00	171.60	(8,525,191)	3,978,863
2028	30.00	156.00	171.60	(13,390,380)	4,613,295

# Four Rate Scenarios

*Ranked from “Worst” to “Best”*

1. “Worst Case” Scenario – NO Island Wide, With Funding Ordot
2. NO Island Wide / NO Ordot
3. Island Wide / With Funding Ordot
4. “Best Case” Scenario - Island Wide / NO Ordot

All four scenarios provide the same rate adjustments for 2024.

Subsequent years’ rate change will depend on Island Wide and Ordot Funding

# No Island Wide / With Funding Ordot

## “Worst Case”

Fiscal Year	Residential Rate	Commercial Rate	Government Rate	Projected Cash Balances	Recommended Minimum Cash
2024	\$ 35.00	\$ 179.00	\$ 190.00	\$ 2,846,167	\$ 3,723,403
2025	40.00	201.00	201.00	3,311,046	4,142,699
2026	42.00	210.00	210.00	4,786,302	4,180,165
2027	40.00	201.00	201.00	4,942,985	4,225,438
2028	38.00	196.00	196.00	5,293,112	4,613,188

# No Island Wide / No Ordot

“A little better”

Fiscal Year	Residential Rate	Commercial Rate	Government Rate	Projected Cash Balances	Recommended Minimum Cash
2024	\$ 35.00	\$ 179.00	\$ 190.00	\$ 4,846,167	\$ 3,476,827
2025	36.00	183.00	190.00	4,769,132	3,896,124
2026	36.00	190.00	190.00	4,983,849	3,933,589
2027	36.00	190.00	190.00	5,028,618	3,978,863
2028	38.00	196.00	196.00	5,095,697	4,613,188

# Island Wide / With Funding Ordot

## “Second Best”

Fiscal Year	Residential Rate	Commercial Rate	Government Rate	Projected Cash Balances	Recommended Minimum Cash
2024	\$ 35.00	\$ 179.00	\$ 190.00	\$ 5,415,444	\$ 3,803,963
2025	35.00	190.00	190.00	4,878,823	4,273,547
2026	32.00	180.00	180.00	5,441,710	4,312,868
2027	32.00	180.00	180.00	5,841,334	4,359,386
2028	30.00	170.00	170.00	5,758,090	4,748,704

# Island Wide / No Ordot

## “Best Case”

Fiscal Year	Residential Rate	Commercial Rate	Government Rate	Projected Cash Balances	Recommended Minimum Cash
2024	\$ 35.00	\$ 179.00	\$ 190.00	\$ 7,415,444	\$ 3,557,388
2025	30.00	175.00	175.00	5,238,971	4,026,972
2026	30.00	175.00	175.00	5,686,750	4,066,293
2027	30.00	175.00	175.00	5,963,342	4,112,811
2028	30.00	175.00	175.00	5,307,962	4,748,704

# Cost of Service Results

Customer Class	Cost of Service	Projected Revenues	% Change
Residential	\$ 10,001,435	\$ 8,125,371	23.1%
Residential Transfer Station	512,658	415,819	23.3%
Government	714,606	788,267	-9.3%
Commercial Haulers	10,573,436	9,318,705	13.5%
<b>Total</b>	<b>\$ 21,802,134</b>	<b>\$ 18,648,162</b>	<b>16.9%</b>

Customer Class	Cost of Service \$/Customer	Projected Revenues \$/Customer
Residential	\$ 39.00	\$ 30.86
Residential Transfer Station	10.49	8.51
Government	155.56	171.60
Commercial Haulers	177.00	156.00

# Additional Reference Slides

# Layon Cell Development Reserve

Fiscal Year	Beginning Balance	Bond Proceeds	Cell Development Contribution	Investment Earnings	Cell Development Expense	Ending Balance	Estimated Cell Development Cost Per Acre
2022	\$19,425	\$0	\$50,000	\$5		\$69,431	\$4
2023	\$69,431		50,000	\$694		\$120,125	\$4
2024	\$120,125		\$50,000	\$1,201		\$171,326	\$4
2025	\$171,326		\$900,000	\$1,713		\$1,073,039	\$4
2026	\$1,073,039		\$900,000	\$10,730		\$1,983,770	\$4
2027	\$1,983,770		\$900,000	\$19,838		\$2,903,608	\$4
2028	\$2,903,608		\$900,000	\$29,036		\$3,832,644	\$4

# Layon Cell Closure Cost Reserve

Fiscal Year	Beginning Balance	Cell Closure Contribution	Investment Earnings	Cell Closure Expenses	Ending Balance	Estimated Closure Cost Per Acre	Required / Target Balance	Deficiency
2023	\$808,040	\$400,000	\$4,040.00	\$0	\$1,216,120	\$150,043	\$3	\$1,216,118
2024	\$1,216,120	\$400,000	\$8,080.40	\$3,502,762.94	\$525,519	\$152,294	\$3	\$525,516
2025	\$525,519	\$400,000	\$12,161.20		\$930,774	\$154,578	\$3	\$930,771
2026	\$930,774	\$400,000	\$5,255.19		\$1,340,082	\$156,897	\$3	\$1,340,079
2027	\$1,340,082	\$400,000	\$9,307.74		\$1,753,482	\$159,251	\$3	\$1,753,479
2028	\$1,753,482	\$400,000	\$13,400.82		\$2,171,017	\$161,639	\$3	\$2,171,014

# Layon Post Closure Reserve

Year	Fiscal Year	Beginning Balance	Post Closure Contribution	Investment Earnings	Post Closure Expenses	Ending Balance	Post-Closure Inflation Adj. Cost	Required / Target Balance	Deficiency
2023	2023	\$1,029,059	\$1,250,000	\$18,523	\$0	\$1,247,582	\$14,312	\$0	\$1,247,582
2024	2024	\$1,247,582	\$1,250,000	\$22,456	\$239,321.27	\$2,280,717	\$14,526	\$0	\$2,280,717
2025	2025	\$2,280,717	\$1,250,000	\$41,053	\$242,911.09	\$3,328,859	\$14,744	\$0	\$3,328,859
2026	2026	\$3,328,859	\$1,250,000	\$59,919	\$246,554.75	\$4,392,224	\$14,965	\$0	\$4,392,224
2027	2027	\$4,392,224	\$1,250,000	\$79,060	\$250,253.07	\$5,471,031	\$15,190	\$0	\$5,471,031
2028	2028	\$5,471,031	\$1,250,000	\$98,479	\$254,006.87	\$6,565,503	\$15,418	\$0	\$6,565,503

# Ordot Post Closure Reserve

Year	Fiscal Year	Beginning Balance	Post-Closure Contribution	Investment Earnings	Post-Closure Expenses	Ending Balance
2022	2022	\$0	\$2,000,000	\$0	\$0	\$4,737,594
2023	2023	\$4,737,594	\$2,000,000	\$23,688	\$2,000,000	\$4,761,282
2024	2024	\$4,761,282	\$2,000,000	\$23,806	\$2,037,200	\$4,747,888
2025	2025	\$4,747,888	\$2,000,000	\$23,739	\$2,075,092	\$4,696,536
2026	2026	\$4,696,536	\$2,000,000	\$23,483	\$2,113,689	\$4,606,330
2027	2027	\$4,606,330	\$2,000,000	\$23,032	\$2,153,003	\$4,476,358
2028	2028	\$4,476,358	\$2,000,000	\$22,382	\$2,193,049	\$4,305,691

# Equipment Replacement Reserve

Year	Fiscal Year	Beginning Balance	Contribution	Investment Earnings	Replacement Expenses	Ending Balance
2022	2022	\$0	\$0	\$0	\$0	\$1,837,267
2023	2023	\$1,837,267	\$380,635	\$18,373	\$188,760	\$2,047,515
2024	2024	\$2,047,515	\$680,635	\$20,475	\$1,665,840	\$1,082,785
2025	2025	\$1,082,785	\$680,635	\$10,828	\$140,815	\$1,633,433
2026	2026	\$1,633,433	\$680,635	\$16,334	\$142,491	\$2,187,912
2027	2027	\$2,187,912	\$680,635	\$21,879	\$144,186	\$2,746,239
2028	2028	\$2,746,239	\$680,635	\$27,462	\$145,902	\$3,308,435

# Contract Operations

	<b>FY2023</b>	<b>FY2024</b>	<b>FY2025</b>
Layon Operator	3,800,000	3,990,000	4,189,500
Layon Monitoring	615,378	475,000	498,750
Hauler Only Transfer Station	3,400,000	3,639,422	3,894,182
Contractual Employees	1,200,000	500,000	500,000
Repairs & Maintenance	1,246,564	700,000	700,000
Legal Services/PUC/Other mandates	213,300	236,070	238,879
Others	525,910	479,617	485,325
Recycling Costs	864,807	875,098	885,512
	<u>11,865,959.00</u>	<u>10,895,208.09</u>	<u>11,392,148.00</u>