

# **GUAM POWER AUTHORITY**

ATURIDÂT ILEKTRESEDÂT GUÂHAN P.O.BOX 2977 • HAGÂTÑA, GUAM U.S.A. 96932-2977

## **FAX TRANSMITTAL COVER LETTER**

I AX II ANOMII I AL	OOVERLETTER
DATE: 11/20/2023	RECEIVED  By Arlene Quifunas at 1:48 pm, Nov 20, 2023
ATTENTION: Xtendly Guam, LLC	
Tel:	
Fax:	
P.O: 32111	

Note: PLEASE SIGN EACH PAGE OF PURCHASE ORDER, to include Cover Letter & RETURN AS SOON AS POSSIBLE @ (671) 648-3165 OR VIA EMAIL. Should your company require an ORIGINAL COPY by postal, kindly inform our office.

Received By: (Signature)

Print Name: Neil G. Urbano

Date: 11/20/2023

Si Yu'us Ma'ase.

Confidentiality Notice: The information in this facsimile is intended for the named recipients ONLY. It may contain instructions requiring the immediate attention of the addressee. If you receive this facsimile in error, or if there is a transmission error, please notify us immediately

Number of pages: 10

Sent by: Arlene Quifunas

**Procurement Office 648-3045** 

RECEIVING SECTION:

**GUAM POWER AUTHORITY** P.O. BOX 2977 HAGATNA, GUAM 96932 TELEPHONE: (671) 648-3054/55

## **PURCHASE ORDER**



#### **GUAM POWER AUTHORITY**

ATURIDĀT ILEKTRESEDĀT GUĀHAN P.O. Box 2977 Hagatna, Guam 96932

THIS PURCHASE ORDER NUMBER

<u>32111</u>

MUST APPEAR ON ALL INVOICES. PACKING SLIPS, PACKAGES, B/L. CORRESPONDENCE, ETC.

Information Technology

**EJBLAS** 

500

TELEPHONE: (671) 648-3054/5 FAX: (671) 648-3165

PO DATE 11/8/2023

JOB ORDER NO./OBJ 31900.935000.32

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NO.

Vendor Number: 5512540

XTENDLY GUAM, LLC

P.O. BOX 315768 TAMUNING, GUAM 96931

TEL: FAX:

EMAIL: cindy@xtendly.com

dennis@xtendly.com neil@xtendly.com

AUTHORITY:

**INVITATION NO.:** CONTRACT NO .:

TIME FOR DELIVERY:

COMPLETION:

**EXPIRATION:** 10/17/2024

**DISCOUNT TERMS:** 

**REQUISITION NO:** 38246 OR

**DESCRIPTION / SUPPLIER ITEM** 

QUANTITY

UNIT

L

3112

**UNIT PRICE** 

**AMOUNT** \$39,990.00

To provide the Guam Power Authority Information Technology Division with Internet Footprint Monitoring Services for continuous cyber security monitoring GPA's external network and cyber security risk rating.

Order Summary:

Qty: 1

Part#: BT-2001

Starter Plan Ongoing Monthly Services:

Renewal of BitSight MyOrg Lite Legacy: BitSight MyOrg Lite subscription provides a customer continuous monitoring for its own organization. Ratings and associated data are updated daily and the service provides access to historical data for the past year.

Term: October 18, 2023-October 17, 2024

Unit Price: \$36,250.00

Disc %: 20%

Net Price: \$29,000.00

Qty: 5

Part#: BT-10001

Starter Plan Ongoing Monthly Services: Renewal of Total Risk Monitoring: Annual subscription provides

a daily updated rating, visibility into all associated risk vectors, and access to 12 months of historical data for chosen

organizations. Interchangeable with Risk Monitoring subscriptions (must be purchased separately).

Term: October 18, 2023-October 17, 2024

Unit Price: \$7,000.00 Disc %: 21.5 % Net Price: \$5,495.00

Page 1 of 4

**INSTRUCTIONS TO VENDOR:** 

SEND CERTIFIED ORIGINAL AND THREE (3) COPIES OF INVOICE TO GUAM POWER AUTHORITY, PO BOX 2977 HAGATNA, GUAM 96932

**TOTAL** 

S'ANATURE:

<< DO NOT FILL THIS ORDER IF YOUR TOTAL COST **EXCEEDS THIS TOTAL** 

PAYMENT UPON RECEIPT OF MERCHANDISE IN GUAM IN GOOD CONDITION

ACKNOWLEDGED BY: Neil G. Urbano

DATE: 11/20/2023

for

11/17/2023

SIGNATURE OF VENDOR RETURN TO PROCUREMENT DIVISION VIA FACSIMILE AT (671) 648-3165

JOHN M. BENAVENTE, P.E., General Manager Date **Delegated Authority** 

**RECEIVING SECTION:** 

GUAM POWER AUTHORITY P.O. BOX 2977 HAGATNA, GUAM 96932 TELEPHONE: (671) 648-3054/55

Information Technology

**EJBLAS** 

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### **PURCHASE ORDER**

## GUAM POWER AUTHORITY

ATURIDÅT ILEKTRESEDÅT GUÅHAN
P.O. Box 2977
Hagatna, Guam 96932

TELEPHONE: (671) 648-3054/5 FAX: (671) 648-3165 THIS PURCHASE ORDER NUMBER

32111

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PO DATE 11/8/2023 JOB ORDER NO./OBJ 31900.935000.32

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Vendor Number: 5512540

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XTENDLY GUAM, LLC P.O. BOX 315768 TAMUNING, GUAM 96931

TEL:

FAX: EMAIL: cindy@xtendly.com dennis@xtendly.com

neil@xtendly.com

AUTHORITY:

INVITATION NO.:

CONTRACT NO.:
TIME FOR DELIVERY:

COMPLETION:

**EXPIRATION:** 10/17/2024

**DISCOUNT TERMS:** 

REQUISITION NO: 38246 OR

COPY

NO.

DESCRIPTION / SUPPLIER ITEM

QUANTITY

UNIT

3112

**UNIT PRICE** 

**AMOUNT** 

Qty: 2

Part#: BT-10001

Starter Plan Ongoing Monthly Services:

Renewal of Total Risk Monitoring: Annual subscription provides a daily updated rating, visibility into all associated risk vectors, and access to 12 months of historical data for chosen organizations. Interchangeable with Risk Monitoring subscriptions (must be purchased separately).

Term: October 18, 2023-October 17, 2024

Unit Price: \$7,000.00 Disc %: 21.5 % Net Price: \$5,495.00

Terms: Except for terms and conditions associated with a specific product SKU, which shall govern Customer's use of such products and services, all items in this quote are subject to the Main Subscription Terms and Conditions located at https://service.bitsighttech.com/accounts/tos/(the "BitSight Terms").

Term: October 18, 2023-October 17, 2024

Unit Price: \$0.00 Disc %: \$0.00 Net Price: \$0.00

Ref.: Xtendly Subscription Agreement & Order Form dated September 25, 2023

Ref.: Invoice Date: September 26, 2023

Page 2 of 4

**INSTRUCTIONS TO VENDOR:** 

SEND CERTIFIED ORIGINAL AND THREE (3) COPIES OF INVOICE TO GUAM POWER AUTHORITY, PO BOX 2977 HAGATNA, GUAM 98932

PAYMENT UPON RECIPT OF MERCHANDISE IN GUAM IN GOOD CONDITION

TOTAL

SIT NATURE:

<< DO NOT FILL THIS ORDER
IF YOUR TOTAL COST
EXCEEDS THIS TOTAL

ACKNOWLEDGED BY: Neil G. Urbano

DATE:11/20/2023

for

11/17/2023

SIGNATURE OF VENDOR
RETURN TO PROCUREMENT DIVISION VIA FACSIMILE AT (671) 648-31650

JOHN M. BENAVENTE, P.E., General Manager Date Delegated Authority

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RECEIVING SECTION:

**GUAM POWER AUTHORITY** P.O. BOX 2977 HAGATNA, GUAM 96932 TELEPHONE: (671) 648-3054/55

## **PURCHASE ORDER**



#### **GUAM POWER AUTHORITY**

ATURIDÁT ILEKTRESEDÁT GUÁHAN P.O. Box 2977 Hagatna, Guam 96932

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TELEPHONE: (671) 648-3054/5 FAX: (671) 648-3165

PO DATE 11/8/2023

JOB ORDER NO./OBJ 31900.935000.32

Information Technology

**EJBLAS** 

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Vendor Number: 5512540

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P.O. BOX 315768 TAMUNING, GUAM 96931

TEL: FAX:

EMAIL: cindy@xtendly.com

dennis@xtendly.com neil@xtendly.com

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**INVITATION NO.: CONTRACT NO.:** 

TIME FOR DELIVERY:

COMPLETION:

**EXPIRATION:** 10/17/2024

**DISCOUNT TERMS:** 

**REQUISITION NO:** 38246 OR COPY

QUANTITY

**UNIT PRICE** 

UNIT

**AMOUNT** 

NO. **DESCRIPTION / SUPPLIER ITEM** 

RESTRICTION AGAINST SEX OFFENDERS: 5 GCA Section 5253, enacted by P.L 28-24 and amended

by P.L. 28-98:

The service provider warrants that no person in its employment who has been convicted of a sex offense under the provisions of Chapter 25 of Title 9 of the Guam Code Annotated, or of an offense defined in Article 2 of Chapter 28 of Title 9 of the Guam Code Annotated, or who has been convicted of an offense with the same elements as heretofore defined in any other jurisdiction, or who is listed on the Sex Offender Registry shall provide services on behalf of the service provider while on government of Guam property, with the exception of public highways. If any employee of the service provider is providing services on government property and is convicted subsequent to an award of a contract, then the service provider warrants that it will notify the Government of the conviction within twenty-four (24) hours of the conviction, and will remove immediately such convicted person from providing services on government property. If the service provider is found to be in violation of any of the provisions of this paragraph, then the Government will give notice to the service provider to take corrective action. The service provider shall take corrective action within twenty-four (24) hours of notice from the Government, and the service provider shall notify the Government when action has been taken. If the service provider fails to take corrective steps within twenty-four (24) hours of notice from the Government, then the Government in its sole discretion may suspend temporarily any contract for services until corrective action has been taken.

Page 3 of 4

**TOTAL** 

S', NATURE:

**INSTRUCTIONS TO VENDOR:** 

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PAYMENT UPON RECEIPT OF MERCHANDISE IN GUAM IN GOOD CONDITION

ACKNOWLEDGED BY: Neil G. Urbano

DATE: 11/20/2023

for

11/17/2023

<< DO NOT FILL THIS ORDER

IF YOUR TOTAL COST

**EXCEEDS THIS TOTAL** 

JOHN M. BENAVENTE, P.E., General Manager Date **Delegated Authority** 

SIGNATURE OF VENDOR RETURN TO PROCUREMENT DIVISION VIA FACSIMILE AT (671) 648-3165

RECEIVING SECTION:

**GUAM POWER AUTHORITY** P.O. BOX 2977 HAGATNA, GUAM 96932 TELEPHONE: (671) 648-3054/55

## Information Technology

**EJBLAS** 

Sus

## **PURCHASE ORDER**

## **GUAM POWER AUTHORITY**

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> TELEPHONE: (671) 648-3054/5 FAX: (671) 648-3165

THIS PURCHASE ORDER **NUMBER** 

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PO DATE 11/8/2023

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Vendor Number: 5512540

XTENDLY GUAM, LLC P.O. BOX 315768

TAMUNING, GUAM 96931

TEL: FAX:

EMAIL: cindy@xtendly.com dennis@xtendly.com neil@xtendly.com

**AUTHORITY:** 

3112

**INVITATION NO.: CONTRACT NO.:** TIME FOR DELIVERY:

COMPLETION:

**EXPIRATION:** 10/17/2024

**DISCOUNT TERMS:** 

**REQUISITION NO:** 

38246 OR

NO.

**DESCRIPTION / SUPPLIER ITEM** 

QUANTITY

UNIT **UNIT PRICE**  **AMOUNT** 

NOTE TO VENDOR:

1. Delivery is no later than the date indicate above.

- 2. All late deliveries and acceptance are subject to the Liquidated Damages Clause in Section 6-101.09.01 of the Guam Procurement Regulations.
- 3. All Requests for Delivery Extensions will be closely scrutinized as all items/services are crucial to new customer installation, maintenance, and on-going projects.
- 4. NOTE: Not withstanding the fact that this contract was written by one (1) party, it will be construed that it was written by two (2) parties.

#### PAYMENT TERMS:

NET THIRTY (30) DAYS after receipt of ORIGINAL invoice for goods received and/or services rendered.

REVIEWED BY:

11/17/2023

JAMIE LYNN C. PANGELINAN Date Supply Management Administrator

Page 4 of 4

\$39,990.00

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ACKNOWLEDGED BY: Neil G. Urbano

DATE: 11/20/2023

11/17/2023

SJANATURE:

SIGNATURE OF VENDOR RETURN TO PROCUREMENT DIVISION VIA FACSIMILE AT (671) 648-3165

JOHN M. BENAVENTE, P.E., General Manager Date **Delegated Authority** 



# **Subscription Agreement & Order Form**

## **Client Information:**

Client Name:	Guam Power Authority	
Client Address:	688 Route 15, Ste. 100, Mangilao, Guam, USA 96913-6203	

## **Billing Contact Person**

## **Project Contact Person**

(If different than Billing Contact)

Name:	(40)	Name:	Melvyn Kwek
Title:		Title:	Information Technology Division
Email:		Email:	mkwek@gpagwa.com
Phone:		Phone:	+1.671.648.3137

## **Order Summary**

Qty	Part#	Starter Plan Ongoing Monthly Services	Term	Unit Price	Disc %	Net Price
1	BT-2001	Renewal of BitSight MyOrg Lite Legacy: BitSight MyOrg Lite subscription provides a customer continuous monitoring for its own organization. Ratings and associated basic data are updated daily and the service provides access to historical data for the past year.	October 18, 2023 - October 17, 2024	36,250.00	20%	\$ 29,000.00
5	BT-10001	Renewal of Total Risk Monitoring: Annual subscription provides a daily updated rating, visibility into all associated risk vectors, and access to 12 months of historical data for chosen organizations. Interchangeable with Risk Monitoring subscriptions (must be purchased separately).	October 18, 2023 - October 17, 2024	\$ 7,000.00	21.5%	\$ 5,495.00
2	BT-10001	Renewal of Total Risk Monitoring: Annual subscription provides a daily updated rating, visibility into all associated risk vectors, and access to 12 months of historical data for chosen organizations. Interchangeable with Risk Monitoring subscriptions (must be purchased separately).	October 18, 2023 - October 17, 2024	\$ 7,000.00	21.5%	\$ 5,495.00
		Terms: Except for terms and conditions associated with a specific product SKU, which shall govern Customer's use of such products and services, all items in this quote are subject to the Main Subscription Terms and Conditions located at <a href="https://service.bitsighttech.com/accounts/tos/">https://service.bitsighttech.com/accounts/tos/</a> (the "BitSight Terms").	October 18, 2023 - October 17, 2024	\$ 0.00	0.00	\$ 0.00
160					TOTAL	\$ 39,990.00

All fees are exclusive of any and all applicable taxes, including without limitation GST and VAT. Additional monthly services may be purchased and will be made co-terminus with the subscription period. All invoice amounts \$10,000 or less to be paid through Electronic Bill Payment & Presentment.



## **Subscription Period and Billing Frequency**

Effective Date	Term Length		
Date of the latter of the 2 signatures below.	October 18, 2023 to October 17, 2024		

Invoice Date:	Description	Invoice Amount	Due Date
September 26, 2023	MyOrg Lite, BitSight Continuous Security Ratings and Project Management	\$ 39,990.00	Net 30

By signing below, each party acknowledges that it has read, understands, and agrees to the provisions set forth in the documents listed and checked below, which together comprise the Xtendly Subscription Agreement (the "Agreement"). No other terms and conditions will apply. Capitalized terms set forth in the Agreement shall have the respective meanings set forth in the Terms and Conditions. All purchases are non-cancelable and non-refundable.

The Agre	ement is comprised of the	tollowing chec	ked documents:
Order I	Form		
Terms	and Conditions ( <u>available for review here</u>	e)	
O Addend	dum		
Client:		Xtendly:	
Signature:	6	Signature:	Q-41/
Name:	for JOHN M. BENAVENTE, P.E.	Name:	Dennis Velasco
Title:	General Manager	Title:	CEO

## **Assumptions**

November 17, 2023

Date:

- Client will assign only one (1) point of contact to interface with Xtendly as the Client's Project Manager.
- Additional items outside the scope of this Statement of Work (including any expenses required for travel or 3rd Party Services), and any changes in the Statement of Work, will be addressed by a separate Statement of Work and pre-approved by Client.

Date:

September 25, 2023

• It shall become effective when countersigned by Xtendly and shall remain in effect for the designated terms above. Any services not provided during the term of this Agreement shall be deemed delivered upon expiration of this Agreement. Client acknowledges that Xtendly's performance of all services set forth above shall depend upon Client's timely and full completion of its stated responsibilities. Xtendly shall not have any liability for its obligations that remain unperformed at the end of the contract period due to failure of Client to fully perform its stated responsibilities.



Client further acknowledges that Xtendly is not responsible for internet, hosting, domain or 3rd
 Party Software problems that are unrelated to Xtendly services.



# BitSight Security Ratings

The BitSight Security Rating Platform generates objective, quantitative measurements on a company's security performance to produce daily security ratings ranging from 250 to 900 BitSight analyzes existing security incidents and practices and applies sophisticated algorithms to produce these ratings, which are based on externally observable, non-intrusive data and methods

## **Product Features**



Portfolio Analytics & Management Scale continuous security monitoring of third and fourth parties



Alerts, Reporting & Intelligence
Make security risk decisions with speed and
effectiveness



Efficient Collaboration
Engage third parties and your company's
stakeholders with data-driven security and risk
communications



## **IDENTIFY SECURITY ISSUES**

The BitSight Platform provides intelligence on compromised systems, security diligence, and user behavior risks for your company and industry peers. This gives you the ability to see which infections are targeting peer companies for insight into industry-specific threats, as well as the ability to understand security diligence standards across your industry.





# STRENGTHEN YOUR REPUTATIONAL RISK MANAGEMENT

Organizations that invest heavily in their security programs need to be able to show their progress. Some BitSight customers use security benchmarks to demonstrate security as a business advantage. Veracode, for instance, uses their BitSight rating to ensure trust amongst their customer base and prospective clients.



# COMMUNICATE SECURITY PERFORMANCE TO THE BOARD

BitSight Security Ratings provide key performance indicators of a company's security operations, allowing users to effectively communicate to the Board. By showing the Board cybersecurity performance in relation to peers and actionable high level network performance metrics, customers have been able to clearly demonstrate program improvements and advocate for increased cybersecurity resources.



## **DETAILED FORENSICS**

BitSight provides an actionable Forensics package. This tool shows infections observed on your company's network and provides detailed specifics (destination URL, destination IP, location, timestamp, etc.), arming you with the information needed to remediate potentially harmful issues.



## How it Works



#### **Data Sources**

- Botnet
- Spam
- Malicious Code
- Configurations DDOS
- User Behaviors News Feeds
- Social Media
- Normalizes & Maps Inputs
- Type of Compromise
- Date
- Company IP
- Severity
- Frequency Duration
- Confidence

#### Portal for Security Risk Summary

- Analytics
- Ratings
- Alerts

## The Company That We Keep

Over 1,200 customers monitoring 130,000 vendors in their supply chains













"TransUnion trusts BitSight to deliver the most accurate, transparent and verifiable security ratings in the industry."

